IRON\*NATION

# **EMERGENCY IMPACT FUND**

SUPPORTING THE ISRAELI HIGH-TECH ECOSYSTEM THROUGH THE CHALLENGES OF THE WAR

www.lronNation.org

IRON\*NATION

# PROTECTING PROMISING ISRAELI STARTUPS AS THEIR HEROIC TEAMS PROTECT ISRAEL ON THE FRONTLINES



# While Israel is at war, local startups face a unique set of challenges:

- Many founders and key employees have been called to military duty
- Recent investment commitments have been halted or significantly slowed due to perceived regional risks
- Severe slowdown of 4<sup>th</sup> quarter sales due to absence of employees

## IRON NATION IS AN EMERGENCY IMPACT FUND SUPPORTING PROMISING ISRAELI STARTUPS AT RISK DUE TO THE WAR.

IRON NATION WILL ENSURE THAT THOSE STARTUP LEADERS AND STAFF CALLED TO DUTY WILL HAVE THRIVING COMPANIES TO RETURN TO AND THAT THE ISRAELI HIGH-TECH ECONOMY WILL CONTINUE TO FLOURISH.

IRON \* NATION

#### **OUR IMPACT**

Mitigate the number of Israeli startups forced to close

Ease the **expected economic downturn**in the Israeli HighTech industry

Secure the employment of startup founders and teams

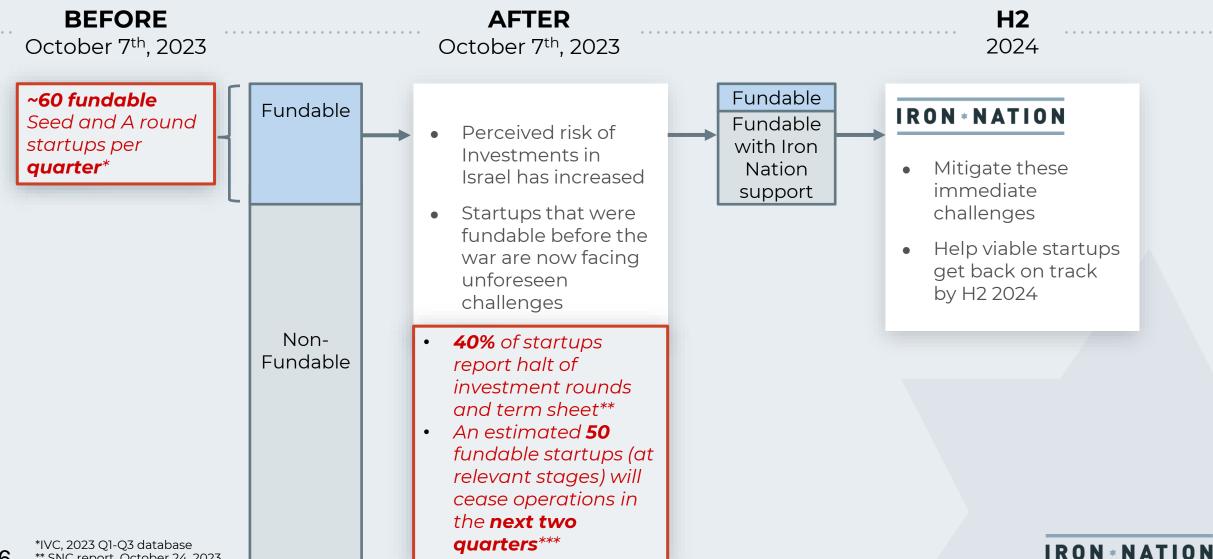
Respond swiftly to immediate startup needs resulting from the war

Ensure resilience of promising, impactful & diverse Israeli startups

Strengthen
collaborations
between
Public/Private/
Philanthropic
sectors

Create a sustainable financial model for investors to do well while doing good

## **NEED / OPPORTUNITY OF ISRAELI STARTUPS**



\*\* SNC report, October 24, 2023 \*\*\* SNC survey and IVC data

# A WIDE-RANGING EFFORT FROM THE ISRAELI HIGH-TECH ECOSYSTEM

HARNESSING KEY INDUSTRY EXPERTISE AND ACROSS-THE-BOARD COOPERATION TO CREATE A SWIFT AND EFFICIENT VETTING AND DEPLOYMENT PROCESS

Advisors, mentors, & investors

Venture capital firms

Incubators, hubs & GOVT agencies

Professional service providers



#### **TEAM**

#### **OPERATIONAL TEAM**



Chen Linchevski
Co-Founder
Serial entrepreneur



**Gil Friedlander**Co-Founder
Serial entrepreneur



**Jason Wolf** Co-Founder Serial entrepreneur



Ira Friedman Impact Investment



**Ilan Tevet**Chief
Marketing Officer



Shir Sarouf Early Stage Investment

#### **INVESTMENT COMMITTEE**



Chemi Peres
Managing Partner
and co Founder
Pitango Ventures



Moshe Lichtman
Co-Founder and
General Partner
Israel Growth
Partners



**Danny Cohen**General Partner
Viola Ventures



Calanit Valfer
Managing Partner,
Elah Funds



Charlie Federmann
Partner, SilverTech
Ventures



Aaron Applbaum
Partner at MizMaa
Ventures Limited

#### **ADVISORY MENTORSHIP & DUE DILIGENCE**

# LEADING ADVISORS, INVESTORS, AND MENTORS CONTRIBUTE FOR A FAST AND EFFICIENT VETTING AND DEPLOYMENT PROCESS

**Eilon Tirosh** 

**Angel Investor** 



Michel Abadi

Maverick Ventures



**Haim Shani** 

Co-Founder and General Partner Israel Growth Partners



**Ronen Nir** 

Managing Director at PSG



Yael Gruenbaum-Cohen

Venture Partner at aMoon



**Ethy Levy** 

Impact Investor



**David Almagor** 

Serial Entrepreneur



**Lior Susan** 

Founder, Managing Partner at Eclipse Ventures



Partner LionBird



#### **Azi Cohen**

Serial Entrepreneur



#### **Udi Graff**

Serial Entrepreneur



**Ben Enosh** 

Serial Entrepreneur



#### **Guy Pross**

Partners

IR Viola



#### Tammy Meiron, Ph. D.

Incubator CTO



#### **Dovi Frances**

Founding Partner Group 11



#### Rony Patishi-Chillim



**Guy Yamen** 

Managing Partner TPY Capital



#### Nir Linchevski

ISF





#### **PARTNERS**

#### **VENTURE CAPITAL**

















#### **GOVERNMENT, INCUBATORS & HUBS**













#### **SERVICE PROVIDERS**

















#### RAPID DUE DILIGENCE & DEPLOYMENT PROCESS

#### **APPLICATION**

Deal sourcing via our vast network, VCs, and accelerators

#### **FAST DUE DILIGENCE**

Applications reviewed by independent VC partners to verify eligibility conditions are met

#### **INVESTMENT COMMITTEE**

Weekly meetings regarding investment decisions

#### **INVESTMENT**

Investment via dedicated SAFE or existing round



Governmental matching fund will be provided via a special fast lane program already announced by IIA



### **FUND TERMS**

Structure	The Iron Nation Fund LP is formed as an Israeli limited partnership
Size	The fund is raising \$20 million with first closing at \$5M, all of which will be called down at the closing
Subscription	Minimum subscription is \$100,000* - accredited investors only
Cost	Zero management fee; Zero carried interest; \$50K for out-of-pocket expenses
Deployment	The fund will be fully deployed within 6 months. No follow-on investment
Government Matching	Option to apply for 50% governmental matching from an existing special war fund
IC Contribution	2% of the fund
Fund Lifetime	10 year



#### **INVESTMENT**

#### **ELIGIBILITY**

- Startups directly impacted by the war
- At least \$1M in previous funding
- Current runway of less than 6 months
- Monthly net burn rate of up to \$500K
- Prominent technology assets
- Promising market potential

#### INVESTMENT

- Fast process via SAFE or existing round (if open)
- Investment amount tailored to ensure runway until Oct 2024
- Minimum investment amount \$500K

Iron Nation extends the runway of startups affected by the war, allowing them to reach their next major milestone by October 7<sup>th</sup> 2024.



# POTENTIAL TARGET COMPANIES



- 40 employees
- \$30M raised from Mastercard, SIBF, Kukac LLC.

Deep-tech company, proprietary AI engine, transforms unstructured and semi-structured data into actionable insights. Technology addresses pricing challenges and enables full automation in supply chain, freight, and logistics.

Due to the war, its very hard to raise money required for our future growth. Our investors are reluctant to invest right now, and customers we are negotiating with are concerned.



- 14 employees
- \$7M raised mainly from EIC Grant and matching government funding

Patented Bio-Geo Agglomerated Stone technology creates low carbon, cement-free precast construction products with the strength of concrete and 6x the insulation.

Due to the war, the SAFE round is disrupted, negatively affecting runway and ability expand global Business Development to meet business objectives through self-managed manufacturing line for market-ready product.



- 35 employees
- \$15M raised from Amazon Industrial Innovation Fund, government funding

BionicHIVE is changing logistics through complete automation, employing multi-dimensional moving robot fleets for seamless package handling across diverse locations.

R&D Center in Sderot, near the Gaza Strip. 30% of workforce evacuated and 20% called up for military reserves. As a result, development and assembly lab is incapacitated, hindering crucial progress in creating and assembling these sophisticated robots.



- 19 employees in Israel
- \$5.7M raised from IL
   Ventures and other
   investors who reached their
   investment capacity

SaaS inline solution utilizes proprietary visual AI and big data technology to ensure quality and surgical traceability by inspecting 100% of electronic components during the assembly process.

3 key employees enlisted in army reserves, and foreign investors are on hold due to the war



- 65 employees
- \$35M raised from OurCroud, Maverick Ventures, Kubota Corporation, Forbon, Ag-Funder, government funding

Revolutionizing agricultural industry through the use of fruit-picking Flying Autonomous Robots™. Our advanced solution leverages cutting-edge artificial intelligence and computer vision algorithms to optimize the entire fruit harvesting process.

The recent tragic events in Israel affect our current investment round duration, in addition to the absence of 30% of our team that have been called to the IDF duty service.



- 16 employees
- Raised from ZTMST group, Almeda, Arkin, government funding

Surgical implants and sealants from customized nanofibers and biomaterials, improving post-surgical healing.

Despite 25% of our key team members serving in the army or with enlisted children, we recently commercialized our first product. These members should be supporting US commercialization efforts. We have an open SAFE however completing this round now requires extra efforts. Our goal is to raise funds to support commercialization and BD efforts, and to reach initial revenues in H1 2024

# IRON\*NATION

# THANK YOU

www.lronNation.org

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# START-UP NATION FOUNDED GREAT COMPANIES ALSO DURING TIMES OF CONFLICT



CHKP [\$16.5bn\*]





Exit \$5bn





Exit \$2.7bn

FIRST INTIFADA 1987 – 1993



VRNS [\$4.1bn\*]



Exit \$2.1bn





Exit \$1.9bn



Exit \$1.7bn

SECOND INTIFADA 2000 – 2005







Exit \$1.15bn



IPO: \$1.25bn

**SafeCharge** 

Exit \$890mn









perimeter\*



PROTECTIVE EDGE 2014